Course Title	Interpersonal Communication B			Instructor	MIYAHARA, Akira		
科目名	対人コミュニケーションB			担当者	宮原 哲		
Semester 学期	Spring 2024	Course Level 履修年次	N/A	Credits 単位	2	hrs/wks 時間数/週	

【Course Objectives: 授業の到達目標】

Our interpersonal communication and relationships are manifestation of our cultural values and norms. Given the diversity of our cultural expectations, our communication varies also. Among the numerous concepts (dimensions) of interpersonal communication, the discussions in this course will revolve around "communication to influnce," i.e., persuasion. You will identify primary characteristics of your own interpersonal communication in persuasive situations in reference to those typically employed by your Japanese counterparts, and understand the underlying cultural features.

【Course Summary: 授業の概要】

This course invites international as well as Japanese students to be enrolled, and actively discuss their interpersonal communication. The main topics will include language, nonverbal communication, listening, self-disclosure, and conflict as specific dimensions of persuasive communication in such contexts as family, friendship, romantic relationships, education, business, health care and media. The instructor will lecture half of each class, and the other half will be spent on student discussions and presentations. Some guest speakers will be invited to discuss their experiences related to communication issues in the various contexts.

【Study Required outside Class (Preparation etc): 事前·事後学習】

As the student's curiosity, observation, and interview skills play an important role in successful completion of the course, each student is expected to spend a fair amount of time outside of class collecting and reviewing information and data they will collect on their own. Extensive reading is required also.

【Class Outline: 授業計画(各回の授業内容)】

Session 1	Class orientation: What is interpersonal communication, specifically persuasion?					
Session 2	Fundamentals of human communication					
Session 3	Fundamentals of persuasion					
Session 4	Speaker perspectives on persuasion					
Session 5	Message perspectives on persuasion					
Session 6	Persuadee perspectives on persuasion					
Session 7	Media as an element of persuasion					
Session 8	Review and mid-term examination					
Session 9	Persuasion in friendship					
Session 10	Persuasion in family					
Session 11	Persuasion in romantic relationship					
Session 12	Persuasion in organizations					
Session 13	Persuasion in health care					
Session 14	Review and final examination					

【Textbooks, Course Materials: 教科書、参考書等】

Wood, J. T. (2017). *Interpersonal communication: Everyday encounters* (8th ed.). Boston, MA: Cengage. (E-book available at the Seinan library)

【Grading Criteria: 成績評価の方法】

Discussion & Observation reports	40%
Presentations	30%
Mid-term and Final exams	30%

【Note: 履修上の注意】